

## How anger changes our thinking

Tuesday 15th September 2015

2.00pm to 5.30pm

Member: \$210.00      Non-Member: \$273.00

CPD Units: 3

Venue: Law Society of NSW, 170 Phillip St Sydney

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**Presented by:** Nicola Hartfield

Most negotiations involve some element of anger. Whether you are negotiating with your partner, your child, your colleague or a party, the presence of anger will affect both your own and their thinking and decision-making.

Learn about anger and how to use the Hartfield-Green Diagnostic and Action Tools Clock to improve your negotiating ability, when anger is present.

**Who should attend:**

Everyone that negotiates across any professional field.



**Nicola Hartfield is** a Fellow of the Arbitrators' and Mediators' Institute of NZ (AMINZ/Med), on the AMINZ Panel of Mediators, AMINZ Council and is the Inaugural Recipient of the Anne Edge Memorial Award for Excellence in Fellowship Mediation in 2014. Nicola was named by the National Business Review (July 2014) as being in the top 10 family mediators in New Zealand.

Nicola Hartfield mediates in family, community, commercial and workplace arenas. She has a professional background in Social Work. Alongside her mediation practice, Nicola provides supervision and mentoring to mediators, to NZ Parliamentary Services, Accident Compensation Commission, private businesses and to various health, disability and social service agencies throughout New Zealand. She adjudicates benefit fraud for the Ministry of Social Development. She assesses and determines social work competency for the New Zealand Association of Social Workers, throughout NZ and is Expert Report Writer to the Health and Disability Commission, for the social work profession.

Nicola travels throughout NZ and to Australia and America where she presents on a range of mediation and negotiation topics, She is currently co-authoring a book on how anger changes the way in which we think, due for publication by the American Bar Association.

For further information refer to [www.nicolahartfield.co.nz](http://www.nicolahartfield.co.nz) Email [info@nicolahartfield.co.nz](mailto:info@nicolahartfield.co.nz)